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COASTAL ENVIRONMENTAL SYSTEMS
WHAT A YEAR
THANKS TO ALL OUR GREAT
CUSTOMERS!!!

Seattle, WA: The last day of March signaled the end of Coastal’s fiscal year. In that fiscal year, Coastal built more than 450 weather stations as well as many other kinds of environmental monitoring systems. This averages almost two stations a day – for every working day!

Orders came from every category and location. Coastal’s very broad list of customer’s range from small, private labs or farmers to large government organizations like the FAA and the National Weather Service. Size of orders varied widely as well – from a couple thousand dollars to many millions of dollars.

“I can remember only 10 years ago we would be excited about building one weather station every two or three weeks,” commented Don Munro, Coastal’s CEO. “But we knew we had a good product and solid engineering, so we invested heavily in our infrastructure and it is gratifying to see the investment has paid off.”

The amount of material to be moved in, assembled, tested, and then shipped out has grown considerably. Coastal’s M2M MIS system is proving up to the task of tracking things from order desk to final delivery.

“With this infrastructure it was possible for us to gear up for an even greater increase in sales,” stated Coastal’s Chief of Operations, Jay Nyce. “In fact – we can easily increase our capacity to handle a lot more.”

Coastal shipped stations to every continent this year – including Antarctica and Australia. The stations measure everything from simply wind speed and direction, to all parameters necessary for full operation aviation weather stations.